



# Fabrice Vautier

Senior Vice-President Commercial

Fabrice joined Aerospatiale in 1988 where he worked as an engineer in the Defense and Aircraft divisions. He then joined ATR's Commercial Directorate in 1996, gaining and enhancing his knowledge of the regional market and customer understanding through successive positions in Customer Marketing and Aircraft Contracts.

He was appointed SVP Commercial in September 2018, reporting to ATR's Chief Executive Officer.

Fabrice holds an Engineering Degree in Aerospace from ENSAE / Sup' Aero in Toulouse.

## In Charge Of:

- Worldwide Sales
- Marketing (Customer & Product)
- Aircraft Contracts (Negotiation, Administration, Deliveries, Configuration Management)