

PRESS RELEASE

Air New Zealand purchases 15 additional ATR 72-600s

The deal is valued at some US\$ 375 million
Air New Zealand will operate the third largest ATR fleet worldwide

Auckland, 5 November 2015 – National flag carrier Air New Zealand and the European turboprop aircraft manufacturer ATR today signed a contract for the purchase of 15 additional ATR 72-600s. The deal is valued at some US\$ 375 million. The airline, which ordered seven ATR 72-600s in 2011, had already exercised all of its five options as well as converted two purchase rights into firm orders. With the arrival of all the firm aircraft, Air New Zealand will operate, by 2020, a total of 29 ATR 72-600s, the third largest fleet of ATR aircraft worldwide.

Air New Zealand's ATR '-600' fleet will progressively replace the ATR '-500s', while strengthening the airline's network and services across the country.

The 15 firm new ATR '-600s' inked today are configured with 68 seats and feature the latest standards of passenger comfort, namely the larger overhead bins and the comfortable and lightweight seats of the new ATR 'Armonia' cabin. The ATR '-600s' have been succeeding for years in the Asia-Pacific region, where they have become the reference in terms of eco-efficiency and operational flexibility.

Christopher Luxon, Air New Zealand's Chief Executive Officer, declared: "We have been successfully operating ATR aircraft for more than 20 years, and we are pleased to further expand our partnership by introducing additional new generation ATRs to our fleet. We have operated ATR '-600s' since 2012 and we are very satisfied with the aircraft, both in terms of the customer experience and operational efficiency, which contributed to achieve our sustainability targets. The new ATR '-600s' also ensure we continue to deliver a world class experience to our regional customers"

Patrick de Castelbajac, ATR's Chief Executive Officer underlined "the long and fruitful partnership we have built up with Air New Zealand for many years, as well as the importance for ATR to be associated to such a prestigious brand in the Pacific region. The ATR aircraft, and particularly the new '-600s', optimally fit the requirements of the airline in terms of low operating costs, passenger appeal and flexibility. We will be pleased to further build up our partnership for many years."

About the ATR 72-600:

Passenger capacity: 68-74 seats

Engines: Pratt & Whitney Canada PW 127M

Maximum power at take-off: 2,750 horse power per engine

Maximum weight at take-off: 23,000 Kg

Maximum load: 7,500 Kg

Maximum range with full passenger load: 900 nautical miles (1,665 Km)

About Air New Zealand:

Air New Zealand is a multi-award winning international airline which carries more than 14 million passengers to, from and within New Zealand each year. With an operating fleet of more than 100 aircraft, the airline connects customers to 22 domestic New Zealand ports and 28 international ports in Asia, Europe, Australia, North America and the Pacific Islands. The airline, which is renowned for its innovation and customer experience was named 2015 AirlineRatings.com Airline of the Year. www.airnz.co.nz

About ATR:

Founded in 1981, ATR has become the world leader on the market for regional aircraft with 90 seats or less. Since its creation, ATR has sold over 1,500 aircraft. With over 27 million flight hours, ATR models equip the fleets of more than 190 airlines in over 90 countries. ATR is an equal partnership between two major European aeronautics players, the Airbus Group and Alenia Aermacchi, Finmeccanica Group. Its head office is in Toulouse. ATR is ISO 14001 certified. For additional information, log on to www.atr-aircraft.com.

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