

## PRESS RELEASE

### **IndiGo selects the ATR 72-600 for its ambitious plans to enter regional market**

#### **The Indian carrier will play a key role in the government's Regional Connectivity Scheme**

**Toulouse, May 9<sup>th</sup>, 2017** – ATR is pleased to announce that it has signed a term sheet with India's largest airline by market share, IndiGo, for the sale of 50 ATR 72-600 aircraft, with the flexibility to reduce the number of aircraft deliveries based on certain conditions. In a deal valued at over US\$ 1.3 billion at list price, the aircraft are expected to begin operations by the end of 2017. The airline is currently preparing for an ambitious development of its regional footprint.

IndiGo's plan coincides with the launch of the Indian Government's Regional Connectivity Scheme called UDAN, aiming to boost economic development, employment and tourism by connecting small and remote cities.

India's rapidly expanding domestic market represented close to 100 million passengers in 2016, and has been steadily growing by more than 20% annually. It is expected to become the world's third largest market by 2020. Under the Regional Connectivity Scheme, 100 new airports will be created within the next two to three years, and airlines will receive financial support and other incentives to make air travel affordable.

Aditya Ghosh, President of IndiGo, said: "In support of our Honourable Prime Minister Shri Narendra Modi's UDAN vision, we are embarking on a journey to build a nation-wide regional network and connect cities that have not benefitted from the growth in Indian aviation. The ATRs low operating costs will help us build a large regional air travel network with reasonable fares. These aircraft will feature modern cabin interiors, thus making the flight a comfortable experience for our passengers. The ATR's outstanding operational versatility, along with their capabilities to land in remote airports with limited infrastructure will help us manage our operations efficiently."

Christian Scherer, ATR's Chief Executive Officer, declared: "IndiGo is one of the most respected, efficient and demanding airline in the world. Today they have selected the ATR 72-600s as the best solution to effectively implement their ambitious plans to build a nationwide regional network. Their decision further proves that our aircraft is the right tool to link communities and develop business throughout India."

#### **About the ATR 72-600:**

Passenger capacity: 68-78 seats

Engines: Pratt & Whitney 127M

Maximum power at take-off: 2,750 horse power per engine

Maximum weight at take-off: 23,000 Kg

Maximum load: 7,500 Kg

Maximum range with full passenger load: 900 nautical miles (1,665 Km)



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## About IndiGo:

IndiGo is India's largest passenger airline with a market share of 39.9% as of March, 2017. The airline primarily operates in India's domestic air travel market as a low-cost carrier with focus on our three pillars – offering low fares, being on-time and delivering a courteous and hassle-free experience. IndiGo has become synonymous with being on-time. Since its inception in 2006, IndiGo has grown from a carrier with one plane to a fleet of 133 aircraft today. A single aircraft type (A320/A320neo), high operational reliability and an award winning service make IndiGo one of the most reliable airlines in the world. The carrier currently operates more than 900 peak daily flights connecting 46 destinations – 39 domestic and 7 international.

## About ATR

Founded in 1981, ATR is the world leader in the market for below-90-seat regional aircraft. Since its creation, ATR has sold over 1,500 aircraft. ATR aircraft equip the fleets of some 200 airlines in nearly 100 countries. ATR is an equal partnership between two major European aeronautics players, Airbus and Leonardo. Based in Toulouse, France, ATR is well established worldwide with a large customer support and sales network, including Customer Service Centers, training centers and warehouses. For more information, please visit <http://www.atr-aircraft.com>

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