

## FLY91 SELECTS ATR'S PAY-BY-THE-HOUR SUPPORT PROGRAMME

Indian pure play regional airline signs Global Maintenance Agreement with ATR to optimise entry into service and fleet development, relying on manufacturer's expertise

Toulouse, 30 May 2024 - World's number one manufacturer of regional aircraft ATR, and Indian pure play regional airline FLY91, today announced the signature of a Global Maintenance Agreement (GMA), a pivotal step towards providing reliable and cost-effective regional air travel across India. Under this comprehensive agreement, ATR will provide repair, overhaul and pooling services of Line Replaceable Units, propeller availability and repair services, as well as engineering and on-site support for FLY91's growing fleet of ATR aircraft. Initially covering two ATR 72-600, the 100% tailor-made pay-by-the-hour contract is set for a duration of five years, with a clear path from FLY91 to substantially increase its ATR fleet within the same timeframe, up to 30 aircraft.

"As a regional carrier, we are dedicated to serving our customers with reliable, comfortable flights and seamless connectivity," said Manoj Chacko, Managing Director and Chief Executive Officer at FLY91. "While the ATR 72-600 stands out as the smartest aircraft choice, offering unbeatable economics and cabin comfort, the ATR GMA will be instrumental in further boosting our operations. ATR's proven track record of delivering high-quality products and services, coupled with their competitive pricing, played a significant role in our decision-making process as they align perfectly with our ambitious plans for quality, reliability and fleet growth in a competitive market."

Stefano Marazzani, ATR's SVP Customer Support and Services, commented: "With over 40 years of expertise, ATR is ideally placed to support FLY91's ambitious development plans, sharing insightful data and best practices to ensure their fleet benefit from continuously high performance. This means looking for optimisations wherever possible, anticipating and rationalising maintenance costs, striving for better spare parts availability and reliability, improving troubleshooting, advising on upgrades and providing on-site support with the aim to provide extra value. The GMA business model is enabling all parties to go the extra mile together."

Today, 80% of the ATR -600 fleet covered by a pay-by-the-hour contract is covered by an ATR GMA, which shows both the attractiveness of the offer and its relevance for ATR operators.

## **ABOUT FLY91**

FLY91 (Just Udo Aviation Private Limited) is a pure play regional airline headquartered in Goa, that strives to enhance air connectivity across tier 2 and tier 3 cities in India. Founded by industry veterans and backed by professional funding, FLY91 is committed to enhance last mile air connectivity and will connect over 50 cities across India in the next five years. As part of this plan, FLY91 will induct 30 aircraft into its fleet which will be based at multiple hubs across the country. This vision is reflected in its selection of ATR 72-600 aircraft, which is a robust & established choice for safe, efficient and sustainable operations for regional airlines globally. For more information, please refer to www.fly91.in.

## **ABOUT ATR**

ATR is the world number one regional aircraft manufacturer with its ATR 42 and 72 aircraft the best-selling aircraft in the less than 90-seat market segment. The unifying vision of the company's employees is to help everyone, no matter where they are in the world, to connect and develop responsibly. Thanks to the efficiency of turboprop technology and the benefits of the company's focus on continuous innovation, ATR aircraft open over 130 new routes on average every year, burn 45% less fuel and emit 45% less CO2 than regional jets. For all of these reasons, ATR aircraft have been chosen by some 200 companies in 100 countries around the world. ATR is a joint-venture between Airbus and Leonardo. For more information, please visit www.atr-aircraft.com.

## **MEDIA RELATIONS**

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